



A Man in Tears and a Woman with Dogjaw

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**COMFORT
ZONE**





Learning Objectives

Describe how compassion is a cornerstone to excellent patient care and clinical teaching

Identify specific bedside actions to model and teach compassionate patient care

Share a few patient stories



“The secret of the care of the patient
is in caring for the patient”





**I WAS A CARE BEAR
ONCE**

THEN I TRIED METH

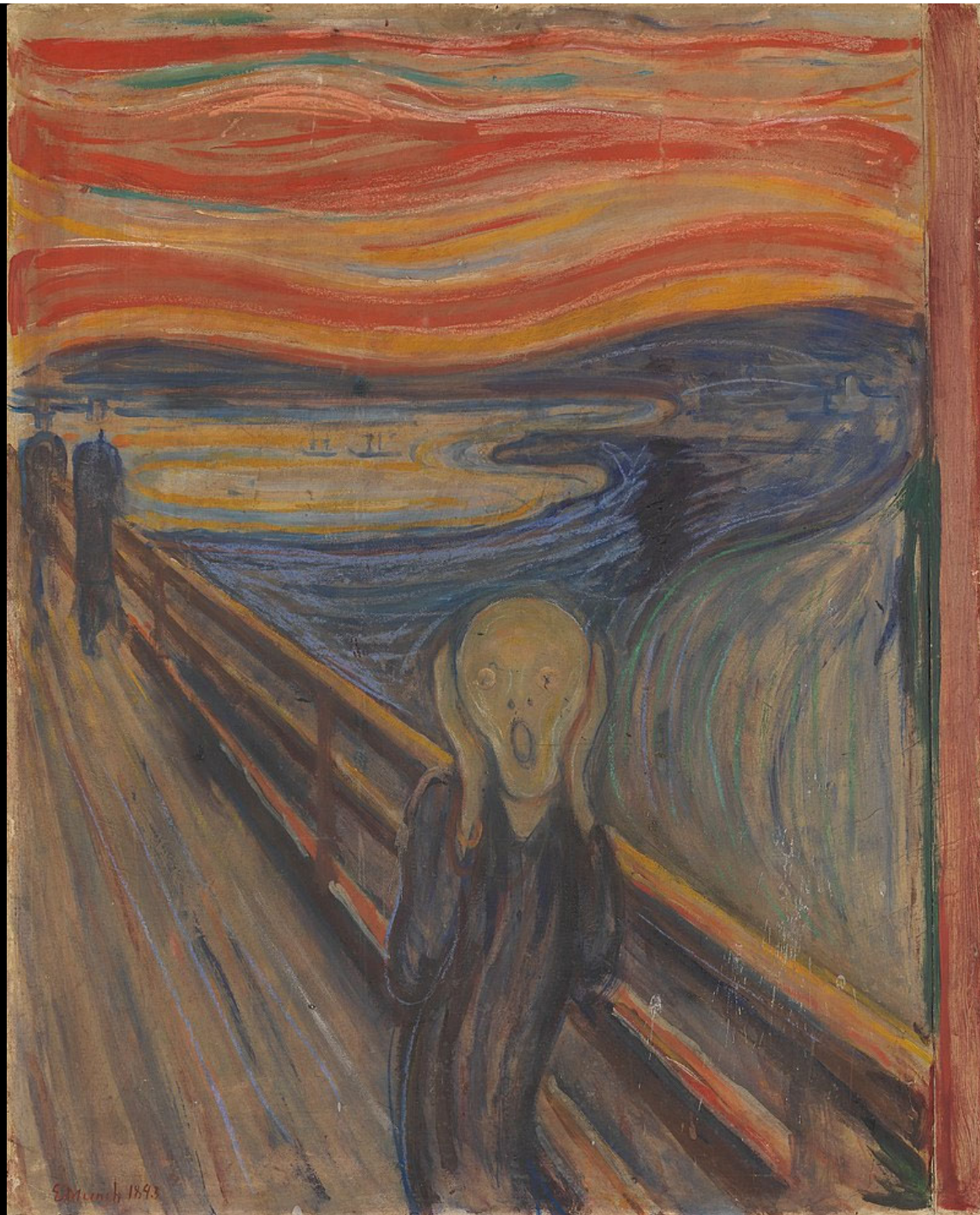
Burn Out

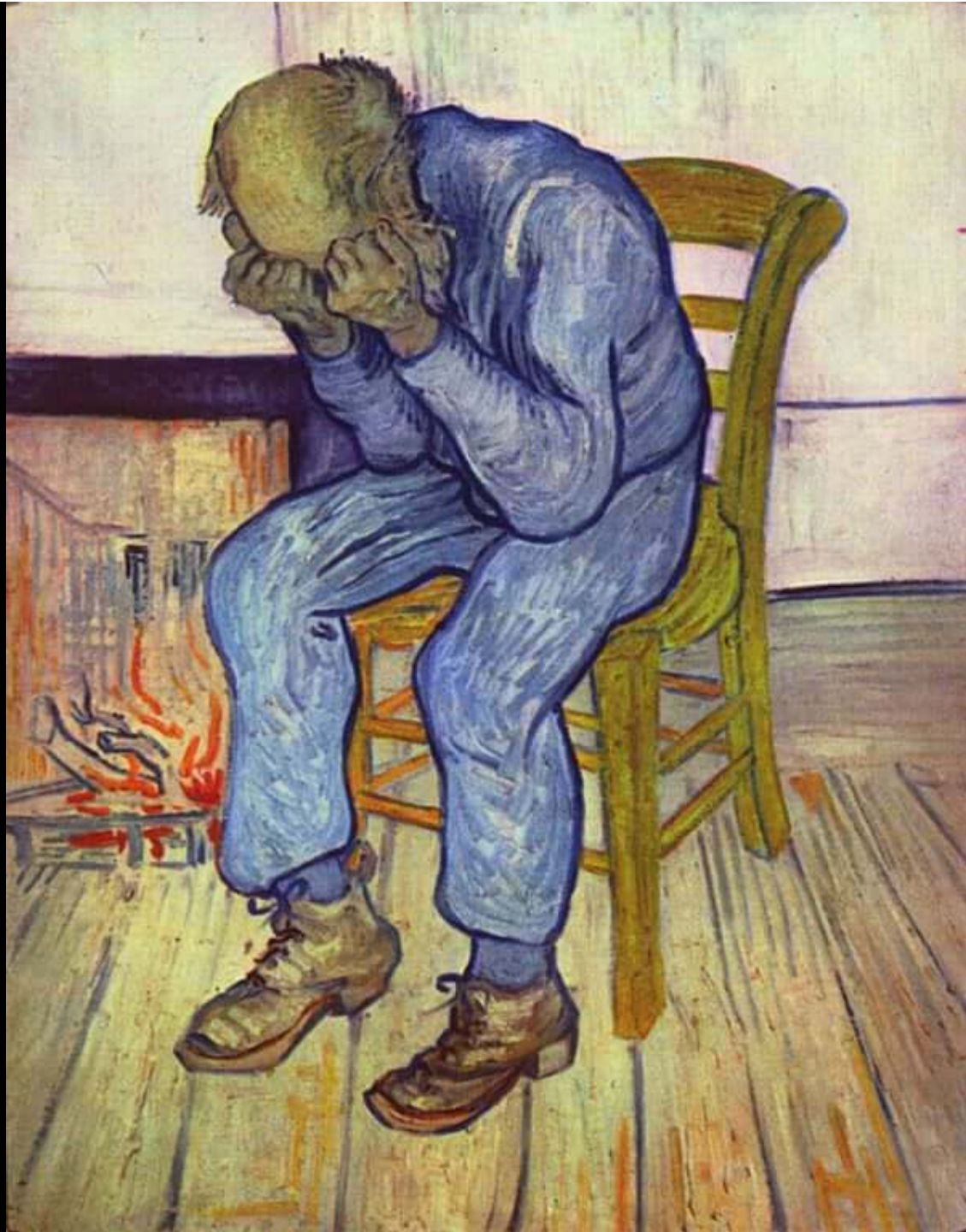
Emotional exhaustion, depersonalization, feelings of decreased personal achievement

60% of physicians report signs of burnout at least once per week

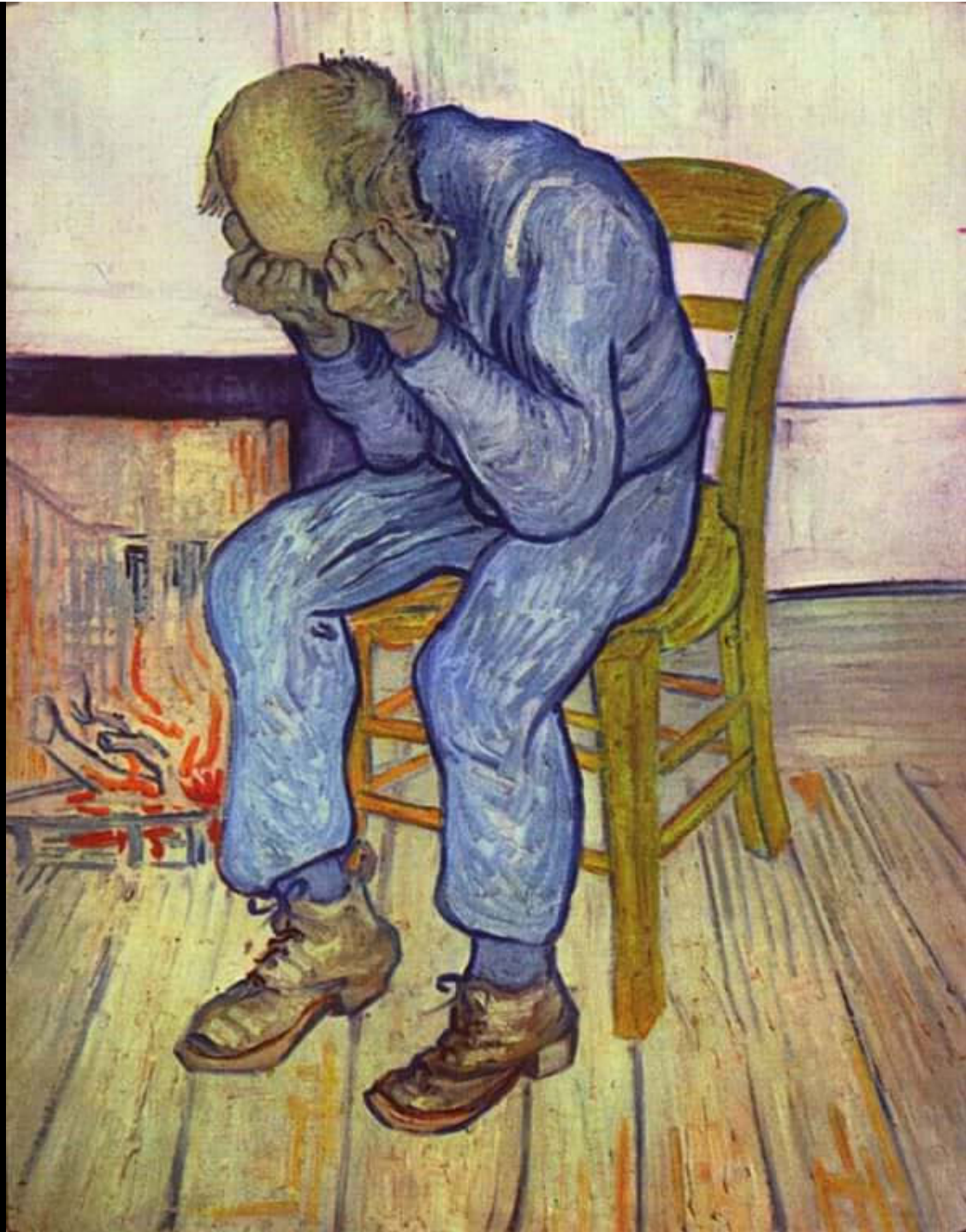
Depersonalization is lack of empathy for or negative attitude towards patients











“The secret of the care of the patient
is in caring for the patient”



ORIGINAL RESEARCH

How Exemplary Teaching Physicians Interact with Hospitalized Patients

Sanjay Saint, MD, MPH^{1,2,3*}, Molly Harrod, PhD², Karen E. Fowler, MPH², Nathan Houchens, MD^{1,3}

¹Medicine Service, Veterans Affairs Ann Arbor Healthcare System, Ann Arbor, Michigan; ²Center for Clinical Management Research, Veterans Affairs Ann Arbor Healthcare System, Ann Arbor, Michigan; ³Department of Internal Medicine, University of Michigan Medical School, Ann Arbor, Michigan.



Exemplary Teaching Physicians

Observed rounds of 12 attendings recognized as outstanding educators

Focused on patient interactions, group interactions, and teaching approaches

Interviews and focus groups with attendings and learners



TABLE 2. Key Approaches for Effective Patient-Physician Interactions

Care for the Patient's Well-Being

- Be a patient advocate and attend to each patient's comfort.
- Talk with the patient about topics other than medicine to form a bond.
- Use touch to comfort the patient.

Consideration of the "Big Picture"

- Explain so the patient and family can understand.
- Use teach-back techniques to ensure the patient and family understand the plan.
- Consider what the patient needs in the outpatient setting upon discharge.
- Inquire about the patient's social situation and support system to anticipate problems the patient may face in the outpatient setting.

Respect for the Patient

- Shake hands with the patient when entering and exiting the room.
- Introduce the team members who are present or have them introduce themselves to the patient.
- Leave the room and the patient the way they were found.
- Consider using appropriate humor to make the patient or family members feel more comfortable.
- Speak with the patient at eye level by either sitting or kneeling when the patient is lying in bed.



Appraising the Practice of Etiquette-Based Medicine in the Inpatient Setting

Sean Tackett, MD¹, Darlene Tad-y, MD², Rebeca Rios, PHD¹, Flora Kisuule, MD, MPH¹, and Scott Wright, MD¹

¹Division of General Internal Medicine, Johns Hopkins Bayview Medical Center, Johns Hopkins University, School of Medicine, Baltimore, MD, USA; ²University of Colorado Anschutz Medical Campus, Aurora, CO, USA.



Etiquette Based Medicine

Identified six EBM behaviors

Observed 24 hospitalists and the frequency they demonstrated the behavior

Each EBM behavior was performed less than half the time



Etiquette based medicine

Practice emphasizing good manners and behaviors when communicating with patients

**How quickly do we
make a 1st impression
on patients?**

100ms

Research Article

First Impressions

Making Up Your Mind After a 100-Ms Exposure to a Face

Janine Willis and Alexander Todorov

Princeton University



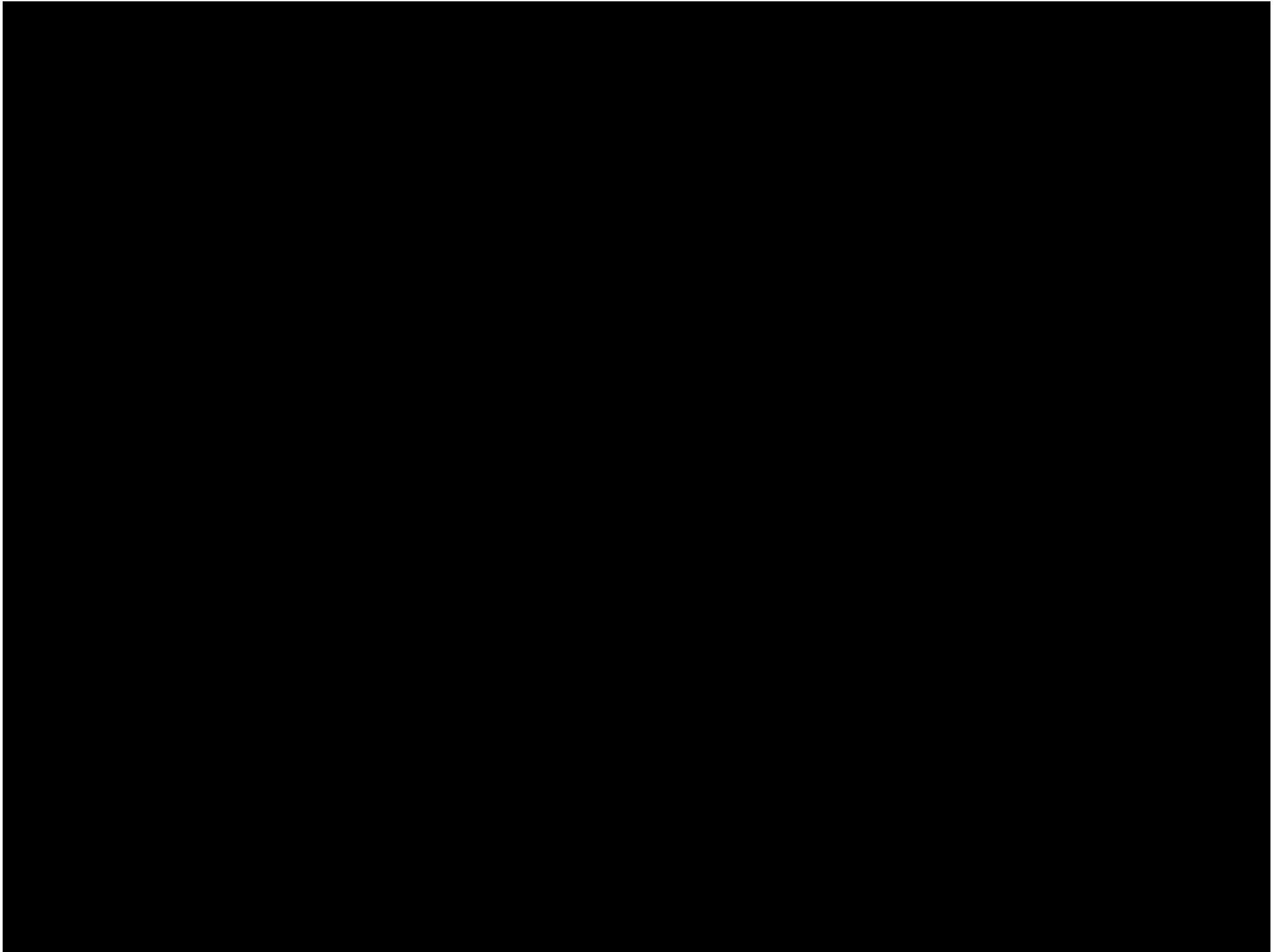
First Impression

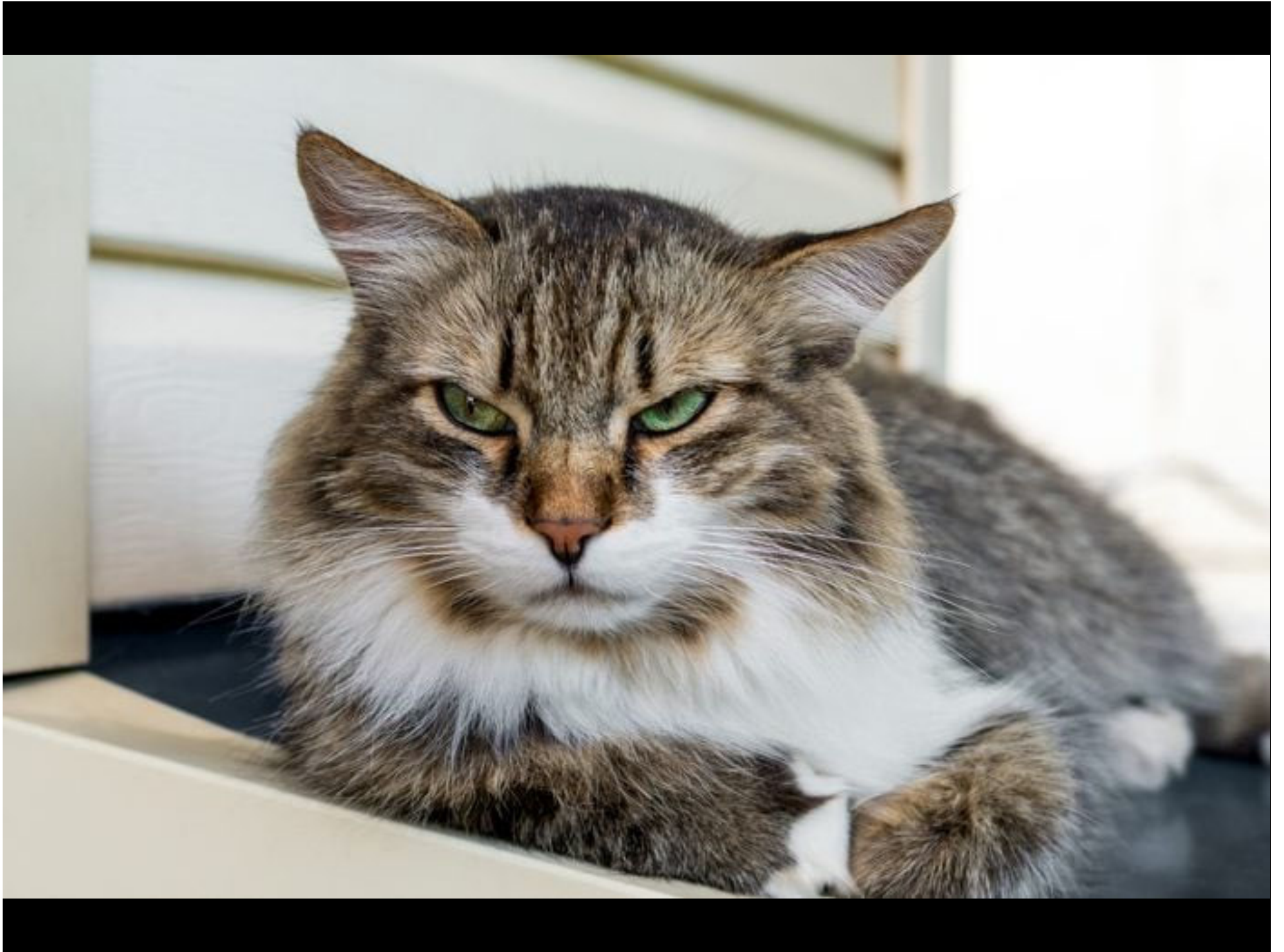
People make trait inferences from facial appearance

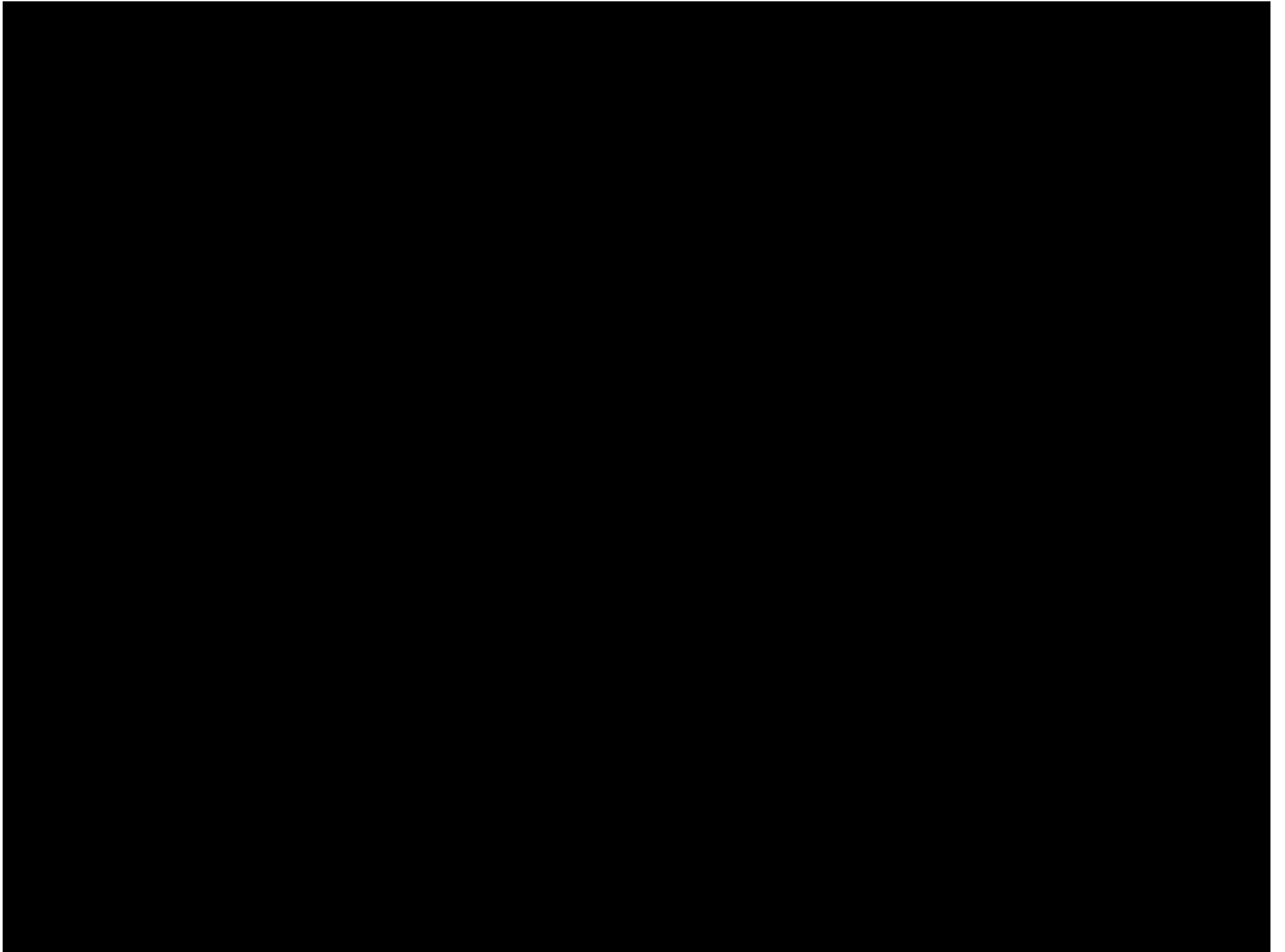
Judged on traits such as trustworthiness, competence, likeability

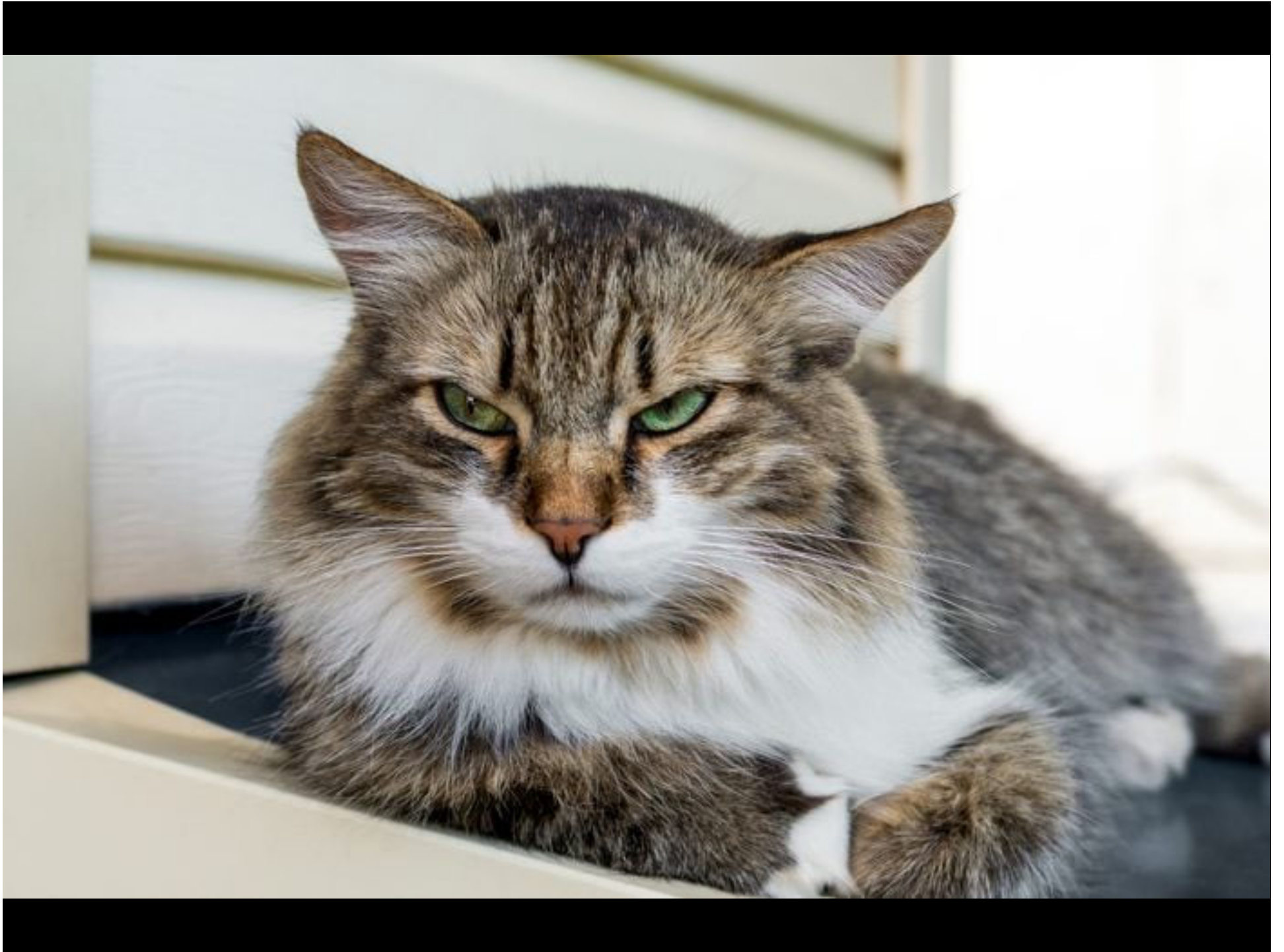
Judgments made after 100ms correlated highly with those made in absence of time constraints

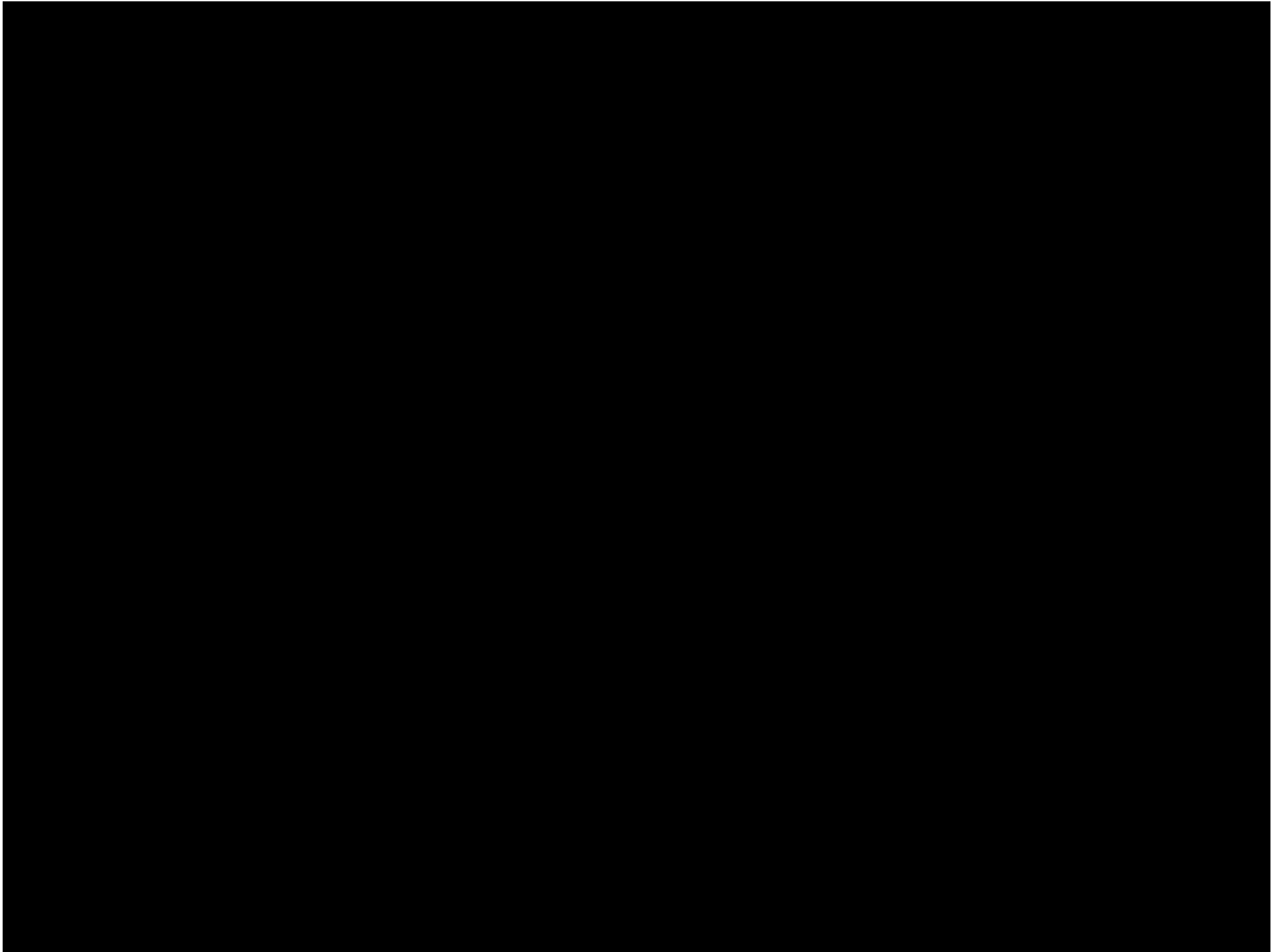




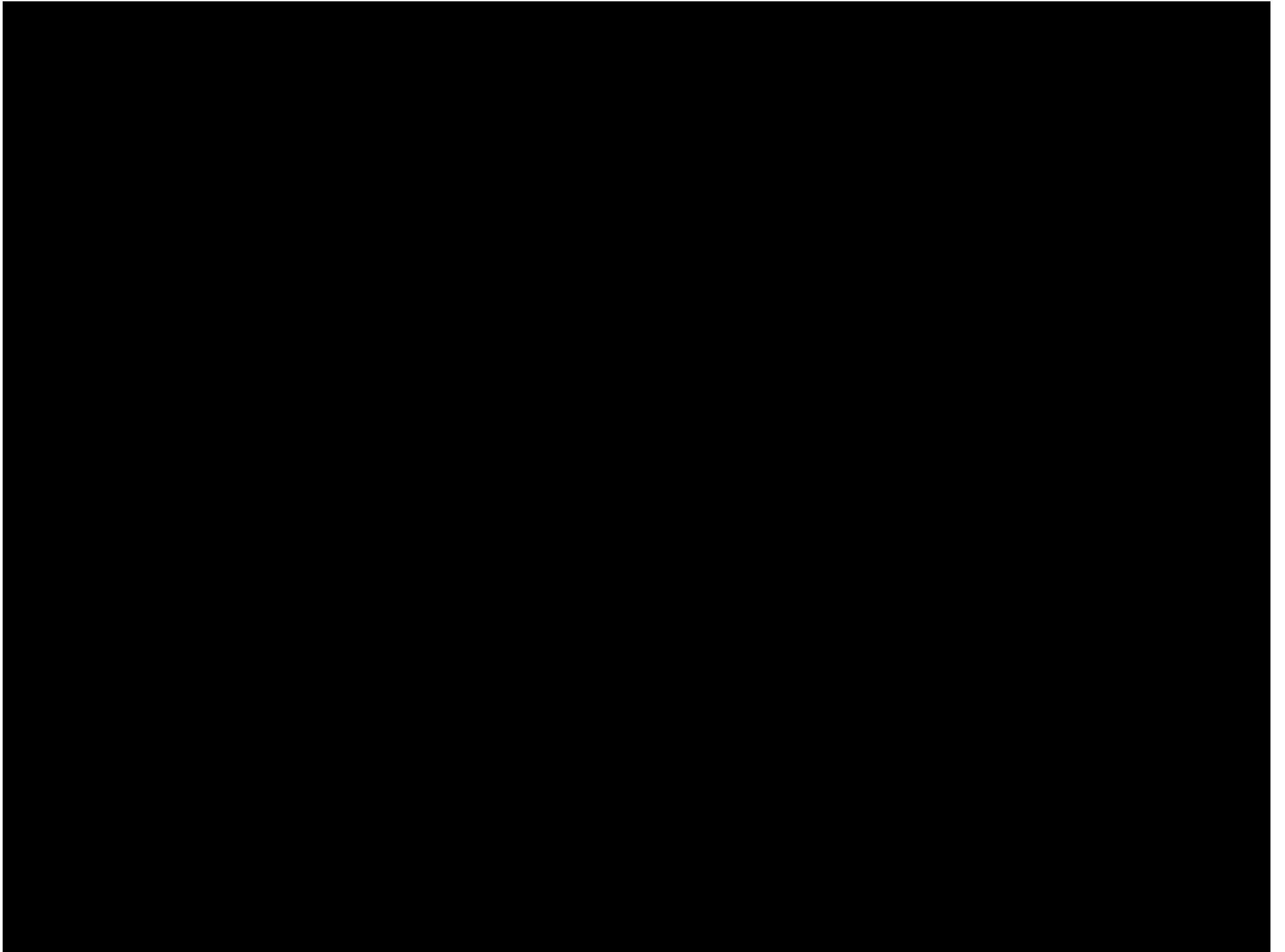




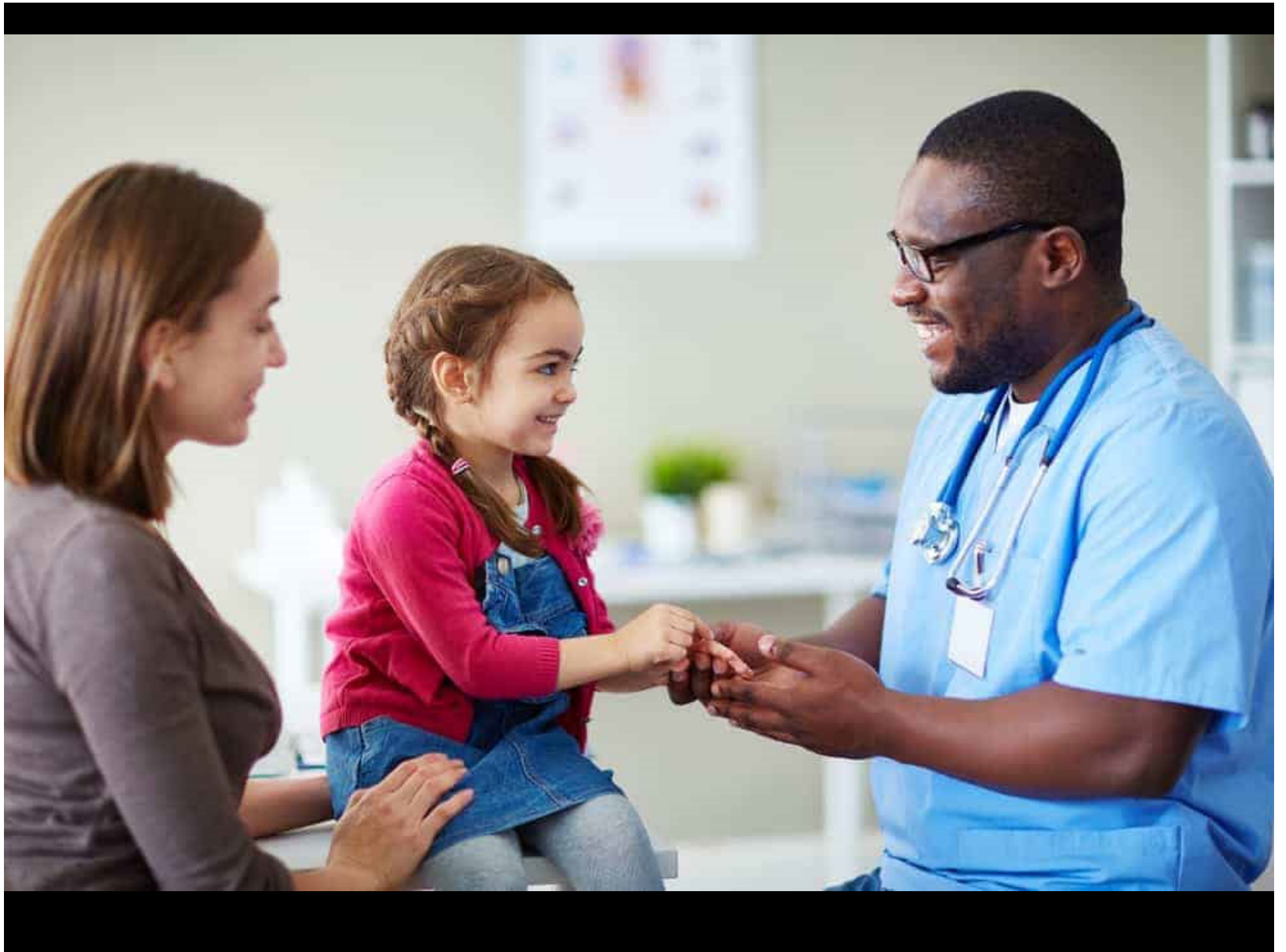












First Impression

Knock, pause

Put on your “good” face

Eye contact; don't look distracted





Now, say my name.

> Arch Intern Med. 2009 Jan 26;169(2):199-201. doi: 10.1001/archinternmed.2008.565.

Ability of hospitalized patients to identify their in-hospital physicians

Vineet Arora, Sandeep Gangireddy, Amit Mehrotra, Ranjan Ginde, Megan Tormey, David Meltzer



**What % of patients
could name 1 person
on their care team?**

25%

Introductions

Patients interact with >10 people daily

JGIM Etiquette Based Medicine Study

- 80% introduced themselves on new encounters
- 40% introduced themselves on f/u visits
- 44% physicians state role on new encounters
- 20% physicians state role on f/u





Appropriate Touch

2/3 of human communication is non-verbal

Procedural touch and communicative touch

Common trait of “exemplary” teaching physicians was using touch to comfort patients and shaking patients' hands



Being Vulnerable: A Qualitative Inquiry of Physician Touch in Medical Education

Martina Kelly, MBBCh, MA, PhD, Lara Nixon, MD, Tom Rosenal, MD, MSc, Lindsay Crowshoe, MD, Adrian Harvey, MD, MEd, MSc, Wendy Tink, MD, and Tim Dornan, MD, PhD



Veiled in professionalism, many trump human compassion and deny patients simple acts of care when they are most vulnerable and would appreciate them the most



**What % of patient
interactions do
hospitalists sit?**

20%

BRIEF REPORTS

Sitting at Patients' Bedsides May Improve Patients' Perceptions of Physician Communication Skills

Susan E. Merel, MD^{1*}, Christy M. McKinney, PhD, MPH^{1,2}, Patrick Ufkes, BA, BS³, Alan C. Kwan, MD³, Andrew A. White, MD¹

¹Division of General Internal Medicine, Department of Medicine, University of Washington, Seattle, Washington; ²Department of Oral Health Sciences, University of Washington, Seattle, Washington; ³Department of Medicine, Johns Hopkins University, Baltimore, Maryland.



Hospitalists Sitting

Time in patient room was the same

If sitting, pts more likely to respond “always”

1. Did your physician listen carefully? (93% vs 79%)
2. Did your physician explain things in way easy to understand? (89% vs 76%)

30% physicians reported routine sitting before;

80% reported they planned to routinely sit after



Sitting at the Bedside: Patient and Internal Medicine Trainee Perceptions



Blair P. Golden, MD, MS¹, Sean Tackett, MD, MPH^{2,3}, Kimiyoshi Kobayashi, MD, MBA⁴, Terry Nelson, RN, MSN⁵, Alison Agrawal, MHA⁶, Nicole Pritchett, MS⁵, Kaley Tilton, BA⁵, Geron Mills, BS⁵, Ting-Jia Lorigiano, MD, MBA⁵, Meron Hirpa, MD⁷, Jessica Lin, MD, MBA⁵, Sarah Disney, MS⁵, Matt Lautzenheiser, MHA⁵, Shanshan Huang, MBA⁵, and Stephen A. Berry, MD, PhD⁵

¹Department of Medicine, University of Wisconsin-Madison School of Medicine and Public Health, K4/463 CSC, 600 Highland Avenue Madison, Madison, WI, USA; ²Department of Medicine, Division of General Internal Medicine, Johns Hopkins Bayview Medical Center, Johns Hopkins University School of Medicine, Baltimore, MD, USA; ³Biostatistics, Epidemiology, and Data Management Core, Johns Hopkins School of Medicine, Baltimore, MD, USA; ⁴Department of Medicine, University of Massachusetts Memorial Medical Center, Worcester, MA, USA; ⁵Department of Medicine, Johns Hopkins University School of Medicine, Baltimore, MD, USA; ⁶Central Billing Office, University of Maryland Medical System, Hunt Valley, Baltimore, MD, USA; ⁷Cincinnati Health Department, Cincinnati, OH, USA.



Trainees Sitting

56% of patients responded residents “never” sat

Frequent sitting at bedside (13%) correlated with positive communication behaviors

1. Spent enough time at bedside (88% vs 49%)
2. Checked for understanding (96% vs 55%)
3. Never in a rush (83% vs 55%)

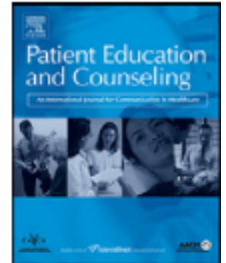




Contents lists available at ScienceDirect

Patient Education and Counseling

journal homepage: www.elsevier.com/locate/pateducou



Communication study

Effect of sitting vs. standing on perception of provider time at bedside: A pilot study

Kelli J. Swayden^a, Karen K. Anderson^b, Lynne M. Connelly^c, Jennifer S. Moran^d,
Joan K. McMahon^a, Paul M. Arnold^{b,*}

^aDepartment of Nursing, University of Kansas Hospital, Kansas City, USA

^bDepartment of Neurosurgery, University of Kansas Medical Center, Kansas City, USA

^cDepartment of Nursing, Benedictine College, Atchison, USA

^dDepartment of Nursing, University of Kansas Medical Center, Kansas City, USA

Sitting and Time

Standing: Actual time: 1m 28s
Patient guess: 3m 44s
61% had positive comments

Sitting: Actual Time: 1m 4s
Patient guess: 5m 14s
95% had positive comments



Effect of chair placement on physicians' behavior and patients' satisfaction: randomized deception trial

Ruchita Iyer,¹ Do Park,² Jenny Kim,¹ Courtney Newman,¹ Avery Young,¹ Andrew Sumarsono^{2,3}





Chair Study

20x more likely physician would sit if chair close

63% chair vs 8% control; NNT: 1.8

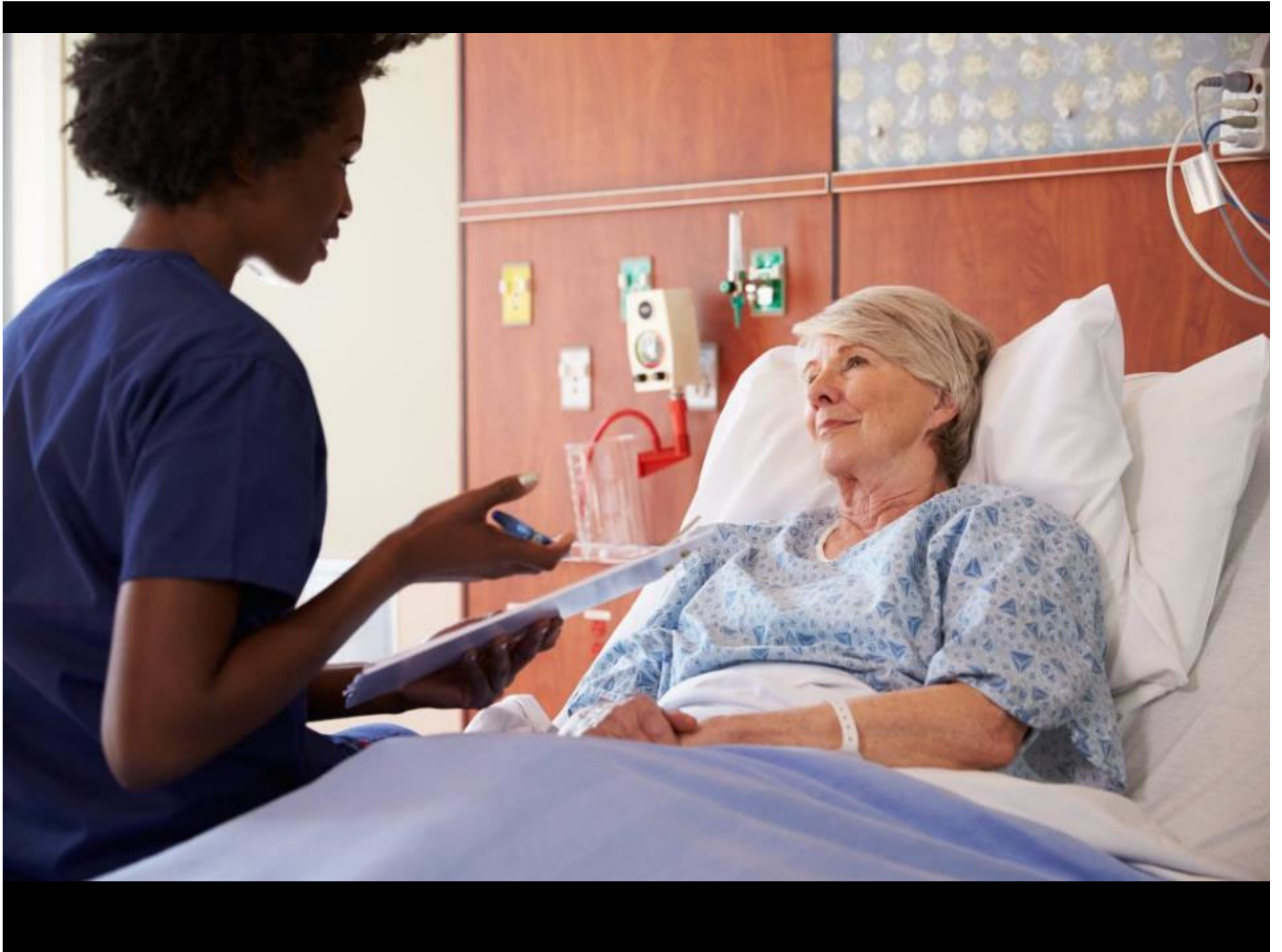
HCAHPS scores both better for chair near bed

97% chair vs 85% control

5x greater odds of complete HCAHPS score

Average encounter 10.6 minutes for both groups







Beyond the Illness

Trait of “exemplary” teaching physicians was talking with pts about things other than medicine to form a bond

What do you like to do when feeling well?

What are you doing to past the time?





**When feeling bad,
what helps you
feel better?**



CHOOSING WISELY®: THINGS WE DO FOR NO REASON

Things We Do For No Reason: Neutropenic Diet

Heather R. Wolfe, MD^{1,4}, Navid Sadeghi, MD^{2,4}, Deepak Agrawal, MD^{1,3,4}, David H. Johnson, MD¹, Arjun Gupta, MD^{1,4*}

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ONLINE FIRST FEBRUARY 20, 2019—CHOOSING WISELY®: THINGS WE DO FOR NO REASON

Things We Do for No Reason: The Use of Thickened Liquids in Treating Hospitalized Adult Patients with Dysphagia

William C Lippert, MD, MPH^{1*}; Romil Chadha, MD, MPH, SFHM, FACP²; Joseph R Sweigart, MD, FHM, FACP^{3,4}

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Food

Inpatient anorexia and malnutrition common

Gut-brain communication can create feeling of satisfaction and happiness

Be thoughtful of what our goals are when restricting inpatient diet







Testing whether laughter *is* the best medicine















Summary

First impression

Introduce self and role

Appropriate touch

Sit when you can

Beyond the illness

Appropriate humor

Leave room as you found it

Ok to show emotion



